



CREATING VALUE from SORBENT MINERALS

WHO WE ARE

Oil-Dri is a leading manufacturer and supplier of specialty sorbent products for consumer and business to business markets. With over 80 years of experience, we have grown to become a vertically integrated, global organization with extensive mineral reserves, innovative product development, efficient manufacturing operations, and effective sales and marketing strategies. Oil-Dri remains dedicated to fulfilling its mission to *Create Value from Sorbent Minerals*.



We control hundreds of millions of tons of specialty mineral reserves, including calcium bentonite, attapulgite and diatomaceous shale.



Our corporate office is located in Chicago, Illinois. We operate processing plants in the United States, Canada, and England and have subsidiaries in Switzerland, China, Indonesia, and Mexico.



Innovation is the cornerstone of Oil-Dri's future growth and advancement. Our extensive research and development program continues to discover and develop new products and market applications for our unique minerals.

886

**Teammates
Worldwide**

8

**Average Years
of Employment**

4

**Continents where
Teammates Reside**

3

**Generations
of Leadership**

Dan Jaffee
President
& CEO



A RESPONSIBLE APPROACH TO BUSINESS

At Oil-Dri, we make it a priority to be a socially and environmentally conscious organization that puts the health and wellbeing of our teammates, customers, community and planet at the forefront of our business. Our established policies and procedures provide a safe and comfortable workplace as we embrace all people, regardless of race, sex, identity, age, religion, nationality, or physical ability. Our manufacturing facilities are continuously making improvements to become more environmentally responsible. We strive to provide safe and effective products for people, animals and the environment.

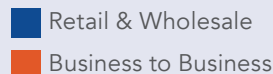
REVENUE BREAKDOWN

FY23 NET SALES: \$413 MILLION

BY PRODUCT



BY OPERATING SEGMENT

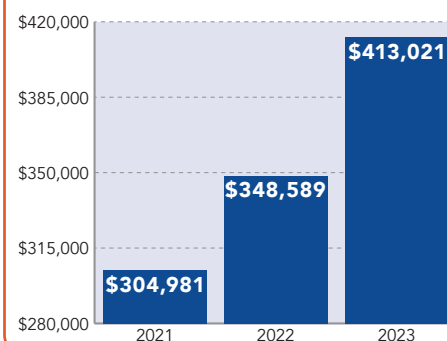


FINANCIAL HIGHLIGHTS

NYSE: ODC

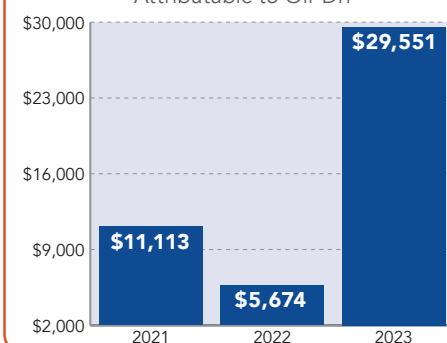
Fiscal Years End July 31
Dollar Amounts in Thousands (except per share data)

NET SALES

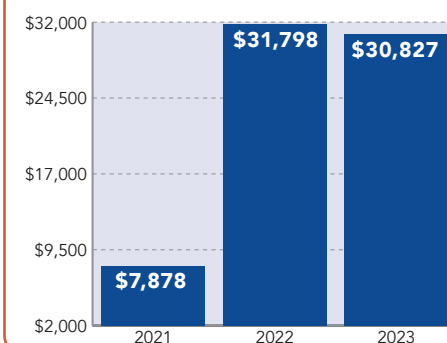


NET INCOME

Attributable to Oil-Dri



LONG TERM DEBT



PER SHARE DATA	2021	2022	2023
NI/Basic Common Share	\$1.61	\$0.83	\$4.45
Paid Div./Common Share	\$1.04	\$1.08	\$1.12
Book Value/Share	\$22.53	\$21.72	\$26.10

MARKETS

Mineral solutions that span numerous industries and create a positive impact around the world.



PET CARE

Oil-Dri is proud to be the patented inventors of lightweight scoopable litter. Our brands include Cat's Pride®, Jonny Cat® and KatKit®. Through our Litter for Good® program, we donate a pound of litter to shelters on every purchase of Cat's Pride®. Our lightweight private label and branded litter and accessories deliver high quality, convenience and performance to make litter box cleanup a breeze.



ANIMAL HEALTH & NUTRITION

Amlan® International produces brand name and private label products that support good health and productivity of species in livestock industries. Our products provide a number of solutions for swine, poultry, and dairy cattle production. Our team includes many industry experts, veterinarians, PhDs and nutritionists.



FLUIDS PURIFICATION

Pure-Flo®, Supreme™ and Perform® bleaching clays aid in processing vegetable oil products. Our Select® adsorbent products reduce water usage in the processing of edible oils. Ultra-Clear® is used for jet fuel processing and Select® for biodiesel; both are industry standards for clay clarification aids. Metal-X® and Metal Z™ are highly efficient adsorbents for the renewable diesel market.



AGRICULTURE & HORTICULTURE

From food crops to flowers, from turfgrass to topiaries, commercial growers everywhere rely on granular carriers to deliver chemical and biological active ingredients to feed and protect their plants. We manufacture Agsorb®, a traditional granule, as well as Verge®, an engineered granule to serve the global agricultural and horticultural industry from seed to harvest.



INDUSTRIAL & AUTOMOTIVE

Oil-Dri® supplies industrial and automotive industries with top quality absorbent products that control leaks, spills, and react to unexpected hazards. Our offerings include granular absorbents as well as a complete line of synthetic products such as absorbent pads, rolls, socks, pillows, booms and emergency spill kits.



SPORTS FIELD

Most sports enthusiasts know that playing on a safe, durable and well-maintained surface is integral to a team's success. Our products increase field safety through proper drainage, moisture management and turf growth. Oil-Dri® is proud to supply Pro's Choice Sports Field Products® to the majority of professional baseball teams.

PRODUCT PORTFOLIO



PET CARE

Cat's Pride® Cat Litter & Liners
Jonny Cat® Cat Litter & Liners
KatKit® Disposable Trays
Private Label Litter and Accessories

AGRICULTURE & HORTICULTURE

Agsorb® Agricultural Carriers
Verge® Granules

FLUIDS PURIFICATION

Pure-Flo® Bleaching Earth
Supreme™ Bleaching Earth
Perform® Bleaching Earth
Select® Selective Adsorbent
Ultra-Clear® Clarification Media
Metal-X® Adsorbent
Metal-Z™ Adsorbent

ANIMAL HEALTH & NUTRITION

Varium® Feed Additive
Calibrin®-Z Feed Additive
Calibrin®-A Feed Additive
Phylox® Feed Additive
NeutraPath® Feed Additive
Sorbiam™ Feed Additive
Sorbiam XL™ Feed Additive
Ambio-P™ Feed Additive
Ambio-S™ Feed Additive
Enterotec™ Feed Additive
AmSure™ Feed Additive

INDUSTRIAL & AUTOMOTIVE

Oil-Dri® Granular Absorbents
Oil-Dri® Synthetic Absorbents

SPORTS FIELD

Pro's Choice Sports Field Products®



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