

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)

October 9, 2009

**Oil-Dri Corporation of America**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation)

**001-12622**

(Commission File  
Number)

**36-2048898**

(IRS Employer  
Identification No.)

**410 North Michigan Avenue  
Suite 400  
Chicago, Illinois**

(Address of principal executive offices)

**60611-4213**

(Zip Code)

Registrant's telephone number, including area code

(312) 321-1515

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 2.02 Results of Operations and Financial Condition.**

On October 9, 2009, Oil-Dri Corporation of America (the “Registrant”) issued a press release announcing its results of operations for its fourth quarter and fiscal year ended July 31, 2009. A copy of the press release is attached as Exhibit 99.1 and the information contained therein is incorporated herein by reference. The information contained in this Item 2.02, including Exhibit 99.1, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”), and it shall not be deemed incorporated by reference into any filing under the Exchange Act or the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits

Exhibit Number	Description of Exhibits
99.1	Press Release of the Registrant dated October 9, 2009

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OIL-DRI CORPORATION OF AMERICA

By: /s/ Charles P. Brissman  
Charles P. Brissman  
Vice President and General Counsel

Date: October 9, 2009

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Exhibit Index

Exhibit  
Number

Description of Exhibits

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99.1 Press Release of the Registrant dated October 9, 2009

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**Release:** Immediate

**Contact:** Ronda J. Williams  
312-706-3232

## **Oil-Dri Announces Fourth Quarter and Fiscal Year 2009 Results**

CHICAGO – (October 9, 2009) – Oil-Dri Corporation of America (NYSE: ODC) today announced increased net income and net sales for the fiscal year ended July 31, 2009.

The Company reported net sales for the fiscal year of \$236,245,000, a 2% increase compared with net sales of \$232,359,000 for the previous fiscal year. Net income for the fiscal year was \$9,586,000, or \$1.32 per diluted share, a 6% increase compared with net income of \$9,039,000, or \$1.25 per diluted share, for fiscal 2008.

Net sales for the fourth quarter were \$55,934,000, a 6% decrease compared with net sales of \$59,505,000 in the same quarter one year ago. The Company reported net income for the quarter of \$2,552,000, or \$0.35 per diluted share, a 3% increase compared with net income of \$2,453,000, or \$0.34 per diluted share, in the same quarter one year ago.

### **FOURTH QUARTER AND FISCAL YEAR REVIEW**

President and Chief Executive Officer Daniel S. Jaffee said, “While our net sales declined in the fourth quarter, we are encouraged by our year-end results and our concerted efforts to control expenses and sell higher margin products. Our balance sheet remains strong, allowing us to reduce debt and pay dividends while investing heavily in capital projects.

“Overall our business remains healthy as indicated by the following key metrics. We continue to make steady progress in light of the challenging economy and are pleased to have increased the dividend for the sixth consecutive year and invested in new products while supporting sales of existing business.”

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<b>Key Metrics</b>	<b>F'09</b>	<b>F'08</b>	<b>F'07</b>	<b>F'06</b>	<b>F'05</b>
Cash, cash equivalents & investments	\$ 19,837,000	\$ 27,764,000	\$ 30,027,000	\$ 25,855,000	\$ 19,435,000
Notes payable minus cash and equivalents (debt net of cash)	\$ 1,663,000	\$ (684,000)	\$ 1,133,000	\$ 9,385,000	\$ 3,885,000
Return on average stockholders' equity	10.8%	10.8%	10.0%	7.2%	9.0%
*Net income per diluted share	\$ 1.32	\$ 1.25	\$ 1.09	\$ 0.73	\$ 0.88
Research and development expenses	\$ 2,099,000	\$ 2,497,000	\$ 2,154,000	\$ 1,809,000	\$ 2,429,000
Capital expenditures	\$ 15,253,000	\$ 7,302,000	\$ 7,757,000	\$ 10,827,000	\$ 7,311,000
Dividends paid	\$ 3,684,000	\$ 3,377,000	\$ 3,038,000	\$ 2,403,000	\$ 2,206,000
Dividends paid per Common Stock share	\$ 0.56	\$ 0.52	\$ 0.48	\$ 0.38	\$ 0.34

\*Net income per diluted share reflects the five-for-four stock split effected on September 8, 2006.

#### **BUSINESS REVIEW**

Net sales for the Company's Business to Business Products Group were \$76,049,000 and group income was \$14,948,000 for the fiscal year. Net sales for the quarter were \$17,208,000 and group income was \$2,957,000. Net sales and unit volume were down for Pro's Choice, Flo-Fre, Pure-Flo and ConditionAde products for the fiscal year and fourth quarter. Net sales were up for Agsorb, Ultra-Clear products in the fiscal year and quarter. The new Calibrin products also contributed to the Group's results for the fiscal year and quarter.

Net sales for the Company's Retail and Wholesale Products Group were \$160,196,000 and group income was \$17,007,000 for the fiscal year. Net sales for the quarter were \$38,726,000 and group income was \$5,099,000. Net sales were up for Cat's Pride branded and private label cat litters for the fiscal year. The worldwide economic slowdown led to decreased net sales of industrial and automotive products in the United States and net sales and unit volume declines in Canada and the United Kingdom.

**FINANCIAL REVIEW**

On June 9, 2009, Oil-Dri's Board of Directors declared quarterly cash dividends of \$0.15 per share of outstanding Common Stock and \$0.1125 per share of outstanding Class B Stock. The dividends were payable September 4, 2009 to stockholders of record at the close of business on August 21, 2009. At the July 31, 2009 stock closing price of \$15.75 per share and assuming cash dividends continue at the same rate, the annual yield on the Company's Common Stock is 3.8%.

The Company has paid cash dividends continuously since 1974 and has increased dividends annually for the past six years.

Cash, cash equivalents and short-term investments at July 31, 2009, totaled \$19,837,000. Capital expenditures for the fiscal year totaled \$15,253,000, which was \$7,847,000 more than the fiscal year's depreciation and amortization of \$7,406,000.

Other noncurrent liabilities increased significantly during the year. The increase was the result of a higher actuarially calculated benefit obligation and lower plan asset values for the Company's defined benefit pension plan.

Capital expenditures in the fiscal year were significantly greater than in previous fiscal years due to construction of a new plant in Ripley, Mississippi at which the Company will manufacture its new Verge engineered granules.

The effective tax rate was 28% of the pre-tax income in fiscal 2009 versus 26% in fiscal 2008. The effective tax rate was higher in fiscal 2009 due to higher income, a lower deduction for mining depletion due to reduced tonnage and an unfavorable tax impact from foreign operations.

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## LOOKING FORWARD

Jaffee continued, “In June 2009 we announced that Wal-Mart would dramatically reduce the number of stores carrying our branded cat litter products. The new store counts went into effect in August 2009 and have resulted in the loss of a material amount of branded cat litter sales and related profitability with this account. We have received strong support from our other retail partners who see this as an opportunity to promote Cat’s Pride and grow their cat litter sales. Only time will tell what the net effect of these changes will be on our top and bottom lines.

“We are encouraged by the growing opportunities for our newly launched products, Calibrin-A and Calibrin-Z enterosorbents. Considering the regulatory challenges for product registration and the worldwide economic slowdown, we are very pleased with the initial acceptance of these products in the marketplace.

“We also are pleased with the prospect of sales of our Verge engineered granules. These new higher margin products may help offset some of the Wal-Mart unit volume and net sales declines we expect to see in the current fiscal year. We also hope to benefit from lower fuel costs as we begin new natural gas contracts in the first quarter.”

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The Company will offer a live webcast of the fourth quarter earnings teleconference on Tuesday, October 13, 2009 from 10:00 a.m. to 10:30 a.m., Chicago Time. To listen to the call via the web, please visit [www.streetevents.com](http://www.streetevents.com) or [www.oildri.com](http://www.oildri.com). An archived recording of the call and written transcripts of all teleconferences are posted on the Oil-Dri website.

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*Agsorb, Calibrin, Cat’s Pride, ConditionAde, Flo-Fre, Pure-Flo, and Ultra-Clear are all registered trademarks of Oil-Dri Corporation of America. Pro’s Choice and Verge are trademarks of Oil-Dri Corporation of America.*

*Oil-Dri Corporation of America is a leading supplier of specialty sorbent products for agricultural, horticultural, fluids purification, specialty markets, industrial and automotive, and is the world’s largest manufacturer of cat litter.*

*Certain statements in this press release contain forward-looking statements that are based on our current expectations, estimates, forecasts and projections about our future performance, our business, our beliefs and our management’s assumptions. In addition, we, or others on our behalf, may make forward-looking statements in other press releases or written statements, or in our communications and discussions with investors and analysts in the normal course of business through meetings, webcasts, phone calls and conference calls. Words such as “expect,” “outlook,” “forecast,” “would,” “could,” “should,” “project,” “intend,” “plan,” “continue,” “believe,” “seek,” “estimate,” “anticipate,” “believe,” “may,” “assume,” variations of such words and similar expressions are intended to identify such forward-looking statements, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995.*

*Such statements are subject to certain risks, uncertainties and assumptions that could cause actual results to differ materially including, but not limited to, the dependence of our future growth and financial performance on successful new product introductions, intense competition in our markets, volatility of our quarterly results, risks associated with acquisitions, our dependence on a limited number of customers for a large portion of our net sales and other risks, uncertainties and assumptions that are described in Item 1A (Risk Factors) of our most recent Annual Report on Form 10-K and other reports we file with the Securities and Exchange Commission. Should one or more of these or other risks or uncertainties materialize, or should underlying assumptions prove incorrect, our actual results may vary materially from those anticipated, intended, expected, believed, estimated, projected or planned. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Except to the extent required by law, we do not have any intention or obligation to update publicly any forward-looking statements after the distribution of this press release, whether as a result of new information, future events, changes in assumptions or otherwise.*

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OIL - - DRI CORPORATION OF AMERICA

Consolidated Statements of Income

(in thousands, except for per share amounts)

(unaudited)

	Fourth Quarter Ended July 31,			
	2009	% of Sales	2008	% of Sales
Net Sales	\$ 55,934	100.0%	\$ 59,505	100.0%
Cost of Sales	(44,059)	78.8%	(48,270)	81.1%
Gross Profit	11,875	21.2%	11,235	18.9%
Operating Expenses	(8,090)	14.5%	(7,993)	13.4%
Operating Income	3,785	6.8%	3,242	5.4%
Interest Expense	(457)	0.8%	(493)	0.8%
Other Income	306	0.5%	404	0.7%
Income Before Income Taxes	3,634	6.5%	3,153	5.3%
Income Taxes	(1,082)	1.9%	(700)	1.2%
Net Income	\$ 2,552	4.6%	\$ 2,453	4.1%
Net Income Per Share:				
Basic Common	\$ 0.38		\$ 0.37	
Basic Class B Common	\$ 0.31		\$ 0.30	
Diluted	\$ 0.35		\$ 0.34	
Average Shares Outstanding:				
Basic Common	5,177		5,114	
Basic Class B Common	1,880		1,862	
Diluted	7,252		7,237	

	Twelve Months Ended July 31,			
	2009	% of Sales	2008	% of Sales
Net Sales	\$ 236,245	100.0%	\$ 232,359	100.0%
Cost of Sales	(186,861)	79.1%	(186,289)	80.2%
Gross Profit	49,384	20.9%	46,070	19.8%
Operating Expenses	(34,801)	14.7%	(33,340)	14.3%
Operating Income	14,583	6.2%	12,730	5.5%
Interest Expense	(1,910)	0.8%	(2,189)	0.9%
Other Income	636	0.3%	1,634	0.7%
Income Before Income Taxes	13,309	5.6%	12,175	5.2%
Income Taxes	(3,723)	1.6%	(3,136)	1.3%
Net Income	\$ 9,586	4.1%	\$ 9,039	3.9%
Net Income Per Share:				
Basic Common	\$ 1.44		\$ 1.38	
Basic Class B Common	\$ 1.17		\$ 1.11	
Diluted	\$ 1.32		\$ 1.25	
Average Shares Outstanding:				
Basic Common	5,146		5,068	
Basic Class B Common	1,874		1,854	
Diluted	7,242		7,215	

**OIL - DRI CORPORATION OF AMERICA**

**Consolidated Balance Sheets**

(in thousands, except for per share amounts)

(unaudited)

	As of July 31,	
	2009	2008
<b>Current Assets</b>		
Cash and Cash Equivalents	\$ 11,839	\$ 6,848
Investment in Treasury Securities	7,998	20,916
Accounts Receivable, net	29,000	31,383
Inventories	17,795	17,744
Prepaid Expenses	7,085	5,760
<b>Total Current Assets</b>	<b>73,717</b>	<b>82,651</b>
Property, Plant and Equipment	59,485	51,440
Other Assets	16,059	14,897
<b>Total Assets</b>	<b>\$ 149,261</b>	<b>\$ 148,988</b>
<b>Current Liabilities</b>		
Current Maturities of Notes Payable	\$ 3,200	\$ 5,580
Accounts Payable	5,304	7,491
Dividends Payable	994	919
Accrued Expenses	14,270	16,111
<b>Total Current Liabilities</b>	<b>23,768</b>	<b>30,101</b>
<b>Long-Term Liabilities</b>		
Notes Payable	18,300	21,500
Other Noncurrent Liabilities	17,630	9,761
<b>Total Long-Term Liabilities</b>	<b>35,930</b>	<b>31,261</b>
Stockholders' Equity	89,563	87,626
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 149,261</b>	<b>\$ 148,988</b>
<b>Book Value Per Share Outstanding</b>	<b>\$ 12.76</b>	<b>\$ 12.66</b>
<b>Acquisitions of</b>		
Property, Plant and Equipment	<b>Fourth Quarter</b>	\$ 2,571
	<b>Year to Date</b>	\$ 15,253
<b>Depreciation and Amortization Charges</b>		
	<b>Fourth Quarter</b>	\$ 1,979
	<b>Year to Date</b>	\$ 7,406

**OIL - DRI CORPORATION OF AMERICA**  
**Consolidated Statements of Cash Flows**  
(in thousands)  
(unaudited)

	<b>For the Twelve Months Ended</b>	
	<b>July 31,</b>	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	<b>2009</b>	<b>2008</b>
<b>Net Income</b>	\$ 9,586	\$ 9,039
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Depreciation and Amortization	7,406	7,455
Decrease (Increase) in Accounts Receivable	2,354	(3,538)
(Increase) in Inventories	(51)	(2,507)
(Decrease) Increase in Accounts Payable	(1,773)	1,438
(Decrease) in Accrued Expenses	(1,841)	(200)
Other	133	(346)
<b>Total Adjustments</b>	<b>6,228</b>	<b>2,302</b>
<b>Net Cash Provided by Operating Activities</b>	<b>15,814</b>	<b>11,341</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Capital Expenditures	(15,253)	(7,302)
Net Dispositions (Purchases) of Investment Securities	13,037	(2,331)
Other	27	(1,257)
<b>Net Cash Used in Investing Activities</b>	<b>(2,189)</b>	<b>(10,890)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Principal payments on Long-Term Debt	(5,580)	(4,080)
Dividends Paid	(3,684)	(3,377)
Purchase of Treasury Stock	(656)	(20)
Other	838	1,811
<b>Net Cash Used in Financing Activities</b>	<b>(9,082)</b>	<b>(5,666)</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>448</b>	<b>(70)</b>
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	<b>4,991</b>	<b>(5,285)</b>
<b>Cash and Cash Equivalents, Beginning of Year</b>	<b>6,848</b>	<b>12,133</b>
<b>Cash and Cash Equivalents, July 31</b>	<b>\$ 11,839</b>	<b>\$ 6,848</b>