#### UNITED STATES

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

#### FORM 10-Q

(Mark One)

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended October 31, 2007

OR

o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-8675

<u>OIL-DRI CORPORATION OF AMERICA</u> (Exact name of the registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

410 North Michigan Avenue, Suite 400 <u>Chicago, Illinois</u> (Address of principal executive offices)

The Registrant's telephone number, including area code: (312) 321-1515

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for at least the past 90 days.

Yes 🗹 No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Accelerated filer  $\square$ 

Large accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No 🗹

The aggregate market value of the Registrant's Common Stock owned by non-affiliates as of January 31, 2007 for accelerated filer purposes was \$79,036,000.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the close of the period covered by this report.

Common Stock - 5,051,099 Shares Class B Stock - 1,909,797 Shares <u>36-2048898</u> (I.R.S. Employer Identification No.)

> 60611-4213 (Zip Code)

> > Non-accelerated filer o

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#### FORWARD-LOOKING STATEMENTS

Certain statements in this report, including, but not limited to, those under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" and those statements elsewhere in this report and other documents we file with the Commission contain forward-looking statements that are based on current expectations, estimates, forecasts and projections about our future performance, our business, our beliefs, and our management's assumptions. In addition, we, or others on our behalf, may make forward-looking statements in press releases or written statements, or in our communications and discussions with investors and analysts in the normal course of business through meetings, webcasts, phone calls, and conference calls. Words such as "expect," "outlook," "forecast," "would," "could," "should," "project," "intend," "plan," "continue," "believe," "seek," "estimate," "anticipate," "believe", "may," "assume," variations of such words and similar expressions are intended to identify such forward-looking statements, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995.

Such statements are subject to certain risks, uncertainties and assumptions that could cause actual results to differ materially, including those described in Item 1A, Risk Factors, of our Annual Report on Form 10-K for the fiscal year ended July 31, 2007, which risk factors are incorporated herein by reference. Should one or more of these or other risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, intended, expected, believed, estimated, projected or planned. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Except to the extent required by law, we do not have any intention or obligation to update publicly any forward-looking statements after the distribution of this report, whether as a result of new information, future events, changes in assumptions, or otherwise.

#### TRADEMARK NOTICE

Oil-Dri, Agsorb, Oil-Dri All Purpose, Oil-Dri Lites, Cat's Pride, Jonny Cat, KatKit, ConditionAde, Pure-Flo, UltraClear, Poultry Guard, Flo-Fre, Saular, Terra Green and Pro's Choice are all registered trademarks of Oil-Dri Corporation of America or of its subsidiaries. PelUnite Plus, Perform and Select are trademarks of Oil-Dri Corporation of America. Fresh Step is the registered trademark of The Clorox Company.

# **ITEM 1. Financial Statements**

## OIL-DRI CORPORATION OF AMERICA & SUBSIDIARIES Condensed Consolidated Balance Sheets (in thousands of dollars) (unaudited)

	October 31, 2007	July 31, 2007
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 5,370	\$ 12,133
Investment in treasury securities	22,350	17,894
Accounts receivable, less allowance of \$597 and		
\$569 at October 31, 2007 and July 31, 2007, respectively	27,579	27,933
Inventories	17,536	15,237
Deferred income taxes	788	788
Prepaid expenses and other assets	4,969	4,315
Total Current Assets	78,592	78,300
<u>Property, Plant and Equipment</u>		
Cost	153,828	151,478
Less accumulated depreciation and amortization	(101,774)	(100,033)
Total Property, Plant and Equipment, Net	52,054	51,445
Other Assets		
Goodwill	5,162	5,162
Trademarks and patents, net of accumulated amortization		
of \$333 and \$327 at October 31, 2007 and July 31, 2007, respectively	847	817
Debt issuance costs, net of accumulated amortization		
of \$468 and \$450 at October 31, 2007 and July 31, 2007, respectively	395	413
Licensing agreements, net of accumulated amortization		
of \$2,807 and \$2,757 at October 31, 2007 and July 31, 2007, respectively	632	682
Deferred income taxes	1,673	1,618
Other	3,701	3,650
Total Other Assets	12,410	12,342
Total Assets	\$ 143,056	\$ 142,087
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The accompanying notes are an integral part of the condensed consolidated financial statements.

### OIL-DRI CORPORATION OF AMERICA & SUBSIDIARIES Condensed Consolidated Balance Sheets (in thousands of dollars) (unaudited)

	October 31, 2007		July 31, 2007	
LIABILITIES & STOCKHOLDERS' EQUITY				
<u>Current Liabilities</u>				
Current maturities of notes payable	\$	8,080	\$	4,080
Accounts payable		6,395		6,181
Dividends payable		842		833
Accrued expenses:				
Salaries, wages and commissions		3,370		7,052
Trade promotions and advertising		2,667		2,395
Freight		1,815		1,305
Other		5,853		5,559
Total Current Liabilities		29,022		27,405
Noncurrent Liabilities				
Notes payable		23,000		27,080
Deferred compensation		4,848		4,756
Other		2,828		2,604
Total Noncurrent Liabilities		30,676		34,440
Total Liabilities		59,698		61,845
Stockholders' Equity				
Common Stock, par value \$.10 per share, issued				
7,337,325 shares at October 31, 2007 and 7,270,167 shares at July 31, 2007		734		727
Class B Stock, par value \$.10 per share, issued				
2,234,538 shares at October 31, 2007 and 2,234,538 shares at July 31, 2007		223		223
Additional paid-in capital		21,056		20,150
Restricted unearned stock compensation		(908)		(991)
Retained earnings		102,144		100,503
Accumulated Other Comprehensive Income				
Unrealized gain on marketable securities		85		59
Pension and postretirement benefits		863		857
Cumulative translation adjustment		954		507
		125,151		122,035
Less Treasury Stock, at cost (2,286,226 Common and 324,741		,		,
Class B shares at October 31, 2007 and 2,286,226 Common and				
324,741 Class B shares at July 31, 2007)		(41,793)		(41,793)
Total Stockholders' Equity		83,358		80,242
Total Liabilities & Stockholders' Equity	\$	143,056	\$	142,087

The accompanying notes are an integral part of the condensed consolidated financial statements.

### OIL-DRI CORPORATION OF AMERICA & SUBSIDIARIES Condensed Consolidated Statements of Income and Retained Earnings (in thousands, except for per share amounts) (unaudited)

		For The Three Months Ended October 31			
		2007		2006	
Net Sales	\$	55,285	\$	52,129	
Cost of Sales		(42,855)		(41,466)	
Gross Profit		12,430		10,663	
Selling, General and Administrative Expenses		(8,860)		(8,161)	
Income from Operations		3,570		2,502	
Other Income (Expense)					
Interest expense		(574)		(617)	
Interest income		368		338	
Other, net		62		25	
Total Other Expense, Net		(144)		(254)	
Income Before Income Taxes		3,426		2,248	
Income taxes		(942)		(601)	
Net Income		2,484		1,647	
Retained Earnings					
Balance at beginning of year		100,503		97,390	
Cumulative effect of change in accounting principle, net of tax*		—		(1,235)	
Cash dividends declared and treasury stock reissuances		(843)		(755)	
Retained Earnings - October 31	<u>\$</u>	102,144	\$	97,047	
Net Income Per Share					
Basic Common	\$	0.38	\$	0.27	
Basic Class B	\$	0.31	\$	0.20	
Diluted	\$	0.35	\$	0.24	
Average Shares Outstanding					
Basic Common		5,004		4,852	
Basic Class B		1,840		1,804	
Diluted		7,145		6,913	

\* See Note 8 of the notes to the condensed consolidated financial statements for a description of the change in accounting for stripping costs incurred during production.

The accompanying notes are an integral part of the condensed consolidated financial statements.

## OIL-DRI CORPORATION OF AMERICA & SUBSIDIARIES Condensed Consolidated Statements of Comprehensive Income (in thousands of dollars) (unaudited)

		For The Three Months Ended October 31			
	2007		2006		
Net Income	\$ 2,48	\$	1,647		
Other Comprehensive Income:					
Unrealized gain on marketable securities	2	5	8		
Pension and postretirement benefits		5	_		
Cumulative Translation Adjustments	44	7	74		
Total Comprehensive Income	<u>\$</u> 2,96	<u> </u>	1,729		

The accompanying notes are an integral part of the condensed consolidated financial statements.

## OIL-DRI CORPORATION OF AMERICA & SUBSIDIARIES Condensed Consolidated Statements of Cash Flows (in thousands of dollars) (unaudited)

		e Months Ended ober 31
	2007	2006
CASH FLOWS FROM OPERATING ACTIVITIES		
Net Income	\$ 2,484	\$ 1,647
Adjustments to reconcile net income to net cash		
provided by operating activities:		
Depreciation and amortization	1,862	1,824
Amortization of investment discount	(248	) (220)
Non-cash stock compensation expense	245	297
Excess tax benefits for share-based payments	(158	) (1)
Deferred income taxes	21	1
Provision for bad debts	59	22
Loss on the sale of fixed assets	37	6
(Increase) Decrease in:		
Accounts receivable	295	84
Inventories	(2,299	) (250)
Prepaid expenses	(654	
Other assets	514	
Increase (Decrease) in:		
Accounts payable	296	(1,034)
Accrued expenses	(2,606	
Deferred compensation	92	
Other liabilities	64	
Total Adjustments		
-	(2,480	
Net Cash Provided by Operating Activities	4	2,039
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditures	(2,147	) (2,352)
Proceeds from sale of property, plant and equipment		30
Purchases of treasury securities	(30,208	) (8,083)
Dispositions of treasury securities	26,000	10,700
Net Cash (Used in) Provided by Investing Activities	(6,355	) 295
CASH FLOWS FROM FINANCING ACTIVITIES		
Principal payments on notes payable	(80	) (80)
Dividends paid	(834	
Proceeds from issuance of common stock	593	
Excess tax benefits for share-based payments	158	
Other, net	158	
Net Cash Used in Financing Activities	(5	
Effect of exchange rate changes on cash and cash equivalents	(407	) (55)
Net (Decrease) Increase in Cash and Cash Equivalents	(6,763	) 1,520
Cash and Cash Equivalents, Beginning of Year	12,133	6,607
Cash and Cash Equivalents, October 31	\$ 5,370	\$ 8,127

The accompanying notes are an integral part of the condensed consolidated financial statements.

### OIL-DRI CORPORATION OF AMERICA & SUBSIDIARIES Notes To Condensed Consolidated Financial Statements (Unaudited)

### 1. BASIS OF STATEMENT PRESENTATION

The accompanying condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. The financial statements and the related notes are condensed and should be read in conjunction with the consolidated financial statements and related notes for the year ended July 31, 2007, included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission.

The condensed consolidated financial statements include the accounts of the parent company and its subsidiaries. All significant intercompany transactions are eliminated.

The unaudited condensed consolidated financial statements reflect all adjustments, consisting of normal recurring accruals, which are, in the opinion of management, necessary for a fair presentation of the statements contained herein. Operating results for the three months ended October 31, 2007 are not necessarily an indication of the results that may be expected for the fiscal year ending July 31, 2008.

The preparation of the unaudited financial statements in conformity with U.S. GAAP requires the use of estimates and assumptions related to the reporting of assets, liabilities, revenues, expenses and related disclosures. Estimates are revised periodically. Actual results could differ from these estimates.

Under the terms of our sales agreements with customers, we recognize revenue when title is transferred. Upon shipment an invoice is generated that sets the fixed and determinable price. Promotional reserves are provided for sales incentives made directly to consumers and customers and are netted against sales. Sales returns and allowances have historically not been material. Selling, general and administrative expenses include salaries, wages and benefits associated with staff outside the manufacturing and distribution functions, advertising costs, research and development costs and all other non-manufacturing and non-distribution expenses.

We evaluate our allowance for doubtful accounts utilizing a combination of a historical experience and a periodic review of our accounts receivable aging and specific customer account analysis. We maintain and monitor a list of customers whose creditworthiness has diminished.

As part of our overall operations, we mine sorbent materials on property that we either own or lease. A significant part of our overall mining cost is incurred during the process of removing the overburden (non-usable material) from the mine site, thus exposing the sorbent material that is then used in a majority of our production processes. In accordance with EITF Issue No. 04-06, "Accounting for Stripping Costs Incurred during Production in the Mining Industry," production stripping costs are treated as a variable inventory production cost and are included in cost of sales in the period they are incurred. We defer and amortize the pre-production overburden removal costs associated with opening a new mine.

During the normal course of our overburden removal activities we perform on-going reclamation activities. As overburden is removed from a pit, it is hauled to previously mined pits and used to refill older sites. This process allows us to continuously reclaim older pits and dispose of overburden simultaneously, therefore minimizing the liability for the reclamation function.

Additionally, it is our policy to capitalize the purchase cost of land and mineral rights, including associated legal fees, survey fees and real estate fees. The costs of obtaining mineral patents, including legal fees and drilling expenses, are also capitalized. Pre-production development costs on new mines and any prepaid royalties that can be offset against future royalties due upon extraction of the mineral are also capitalized. All exploration related costs are expensed as incurred.

### 2. INVENTORIES

The composition of inventories is as follows (in thousands of dollars):

	Oc	tober 31,	Jı	ıly 31,
		2007		2007
Finished goods	\$	11,046	\$	9,012
Packaging Other		3,285		3,118
Other		3,205		3,107
	\$	17,536	\$	15,237

Inventories are valued at the lower of cost (first-in, first-out) or market. Inventory costs include the cost of raw materials, packaging supplies, labor and other overhead costs. We perform a quarterly review of our inventory items to determine if an obsolescence reserve adjustment is necessary. The review surveys all of our operating facilities and sales groups to ensure that both historical issues and new market trends are considered. The allowance not only considers specific items, but also takes into consideration the overall value of the inventory as of the balance sheet date. The inventory obsolescence reserve values at October 31, 2007 and July 31, 2007 were \$201,000 and \$199,000, respectively.

### 3. PENSION AND OTHER POST RETIREMENT BENEFITS

The components of net periodic pension benefits cost of our sponsored defined benefit plans were as follows:

		PENSION PLANS				
		Three Months Ended				
	C	October 31, October 31, 2007 2006				
		(dollars in thousands)				
Components of net periodic pension benefit cost						
Service cost	\$	212	\$	207		
Interest cost		292		275		
Expected return on plan assets		(347)		(301)		
Net amortization		49		6		
	\$	206	\$	187		

We have funded the plan based upon actuarially determined contributions that take into account the amount deductible for income tax purposes, the normal cost and the minimum contribution required and the maximum contribution allowed under the Employee Retirement Income Security Act of 1974, as amended. We did not make a contribution to our pension plan during the first quarter of the fiscal year ending July 31, 2008. We intend to make a contribution to the pension plan during the current fiscal year equal to the annual actuarial determined cost. We currently estimate this amount to be approximately \$830,000.

The components of the net periodic postretirement health benefit cost were as follows:

	POST	POST RETIREMENT HEALTH BENEFITS			
		Three Months Ended			
		October 31, October 31 2007 2006			
		(dollars in thousands)			
Components of net periodic postretirement benefit cost					
Service cost	\$	17	\$	16	
Interest cost		18		16	
Amortization of net transition obligation		4		4	
Net actuarial loss		7		1	
	\$	46	\$	37	

Our plan covering postretirement health benefits is an unfunded plan.

	PENSION	POST RETIREMENT HE PENSION PLAN BENEFITS					
		For three months ended:					
	October 31, 2007	October 31, 2006	October 31, 2007	October 31, 2006			
Discount rate for net periodic benefit cost	6.25%	6.25%	6.25%	6.25%			
Rate of increase in compensation levels	4.00%	4.00%	_	_			
Long-term expected rate of return on assets	8.00%	8.00%	—	—			
Medical trend		—	6.00%	6.00%			
Measurement date	7/31/2007	7/31/2006	7/31/2007	7/31/2006			
Census date	8/1/2006	8/1/2005	8/1/2006	8/1/2005			

#### 4. RECENTLY ISSUED ACCOUNTING STANDARDS

In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 157, "Fair Value Measurements." This Statement defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles and expands disclosures about fair value measurements. We will adopt the provisions of this Statement as of August 1, 2008. We are currently evaluating the impact of adopting SFAS No. 157 on our consolidated financial statements.

In February 2007, FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities." This Statement permits entities to choose to measure many financial instruments and certain other items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value option has been elected will be reported in earnings at each subsequent reporting date. The Statement also establishes presentation and disclosure requirements relating to items measured at fair value. The provisions of this Statement are to be applied prospectively and we will adopt this Statement as of August 1, 2008. We are currently evaluating the impact of adoption of SFAS No. 159 on our consolidated financial statements.

In August 2006, President Bush signed into law The Pension Protection Act of 2006, which will affect the manner in which we administer our defined benefit pension plan. This legislation requires, among other things, one set of funding rules for determining minimum required contributions to defined benefit plans based on a comparison of the plan's assets to the plan's liabilities, higher premium payments to the Pension Benefit Guaranty Corporation by sponsors of defined benefit plans, plan document amendments and additional plan disclosures in regulatory filings and to plan participants. This legislation will be effective for plan years beginning after December 31, 2007, with certain transition rules for 2008 through 2010. We are currently assessing the impact that it may have on our consolidated financial statements.

#### 5. SEGMENT REPORTING

SFAS No. 131, "Disclosures About Segments of an Enterprise and Related Information" establishes standards for reporting information about operating segments. Under this standard, we have two reportable operating segments: Retail and Wholesale Products and Business to Business Products. These segments are managed separately because each business has different customer characteristics. Net sales and operating income for each segment are provided below. Revenues by product line are not provided because it would be impracticable to do so.

The accounting policies of the segments are the same as those described in Note 1 of the consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended July 31, 2007 filed with the Securities and Exchange Commission.

Management does not rely on any segment asset allocations and does not consider them meaningful because of the shared nature of our production facilities; however, we have estimated the segment asset allocations as follows:

		Assets				
	Oc	October 31,		July 31,		
		2007		2007		
		(in thousands)				
Business to Business Products	\$	36,690	\$	35,298		
Retail and Wholesale Products		63,893		61,992		
Unallocated Assets		42,473		44,797		
Total Assets	\$	143,056	\$	142,087		

	Three Months Ended October 31,							
		Net	Sales		Income			
	2007 20		2006		2007		2006	
				(in thou	(sands)	)		
Business to Business Products	\$	16,917	\$	16,885	\$	4,001	\$	3,398
Retail and Wholesale Products		38,368		35,244		4,350		3,549
Total Sales/Operating Income	\$	55,285	\$	52,129		8,351		6,947
Less:								
Corporate Expenses						4,719		4,420
Interest Expense, net of								
Interest Income						206		279
Income before Income Taxes						3,426		2,248
Income Taxes						(942)		(601)
Net Income					\$	2,484	\$	1,647

#### 6. STOCK-BASED COMPENSATION

We adopted Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payments" ("SFAS 123R") in the first quarter of fiscal 2006. In accordance with this pronouncement, we record compensation expense for all awards granted after the date of adoption and for the unvested portion of previously granted awards that remain outstanding at the date of adoption. The stock-based compensation expense in the first three months of fiscal years 2008 and 2007 is the cost related to the unvested portion of grants issued after August 1, 2000 and grants issued after July 31, 2005. The stock options granted before August 1, 2000 were fully vested as of the beginning of fiscal 2006.

#### Stock Options

Our 1995 Long Term Incentive Plan (the "1995 Plan") provided for grants of both incentive and non-qualified stock options principally at an option price per share of 100% of the fair market value of our Class A Common Stock or, if no Class A Common Stock is outstanding, our Common Stock ("Stock") on the date of grant. Stock options were generally granted with a five-year vesting period and a 10-year term. The stock options generally vest 25% two years after the grant date and 25% in each of the three following anniversaries of the grant date. This plan expired for purposes of issuing new grants on August 5, 2005. All stock issued from option exercises under this plan were from authorized but unissued stock. All restricted stock issued was from treasury stock.

On March 14, 2006, our Board of Directors unanimously approved adoption of the Oil-Dri Corporation of America 2006 Long Term Incentive Plan; our Board amended and restated the plan following the five-for-four stock split described below (as so amended and restated, the "2006 Plan"). The 2006 Plan was approved by our stockholders at our annual meeting on December 5, 2006. The 2006 Plan permits the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, performance awards and other stock-based and cash-based awards. Our employees and non-employee directors are eligible to receive grants under the 2006 Plan. The total number of shares of Stock subject to grants under the 2006 Plan may not exceed 919,500. Option grants covering 25,000 shares were issued to our outside directors with a vesting period of one year and option grants covering 32,500 shares were issued to employees with vesting similar to the vesting described above under the 1995 Plan. There were 90,000 shares of restricted stock issued under the 2006 Plan.

The Oil-Dri Corporation of America Outside Director Stock Plan (the "Directors' Plan") provides for grants of stock options to our directors at an option price per share of 100% of the fair market value of Common Stock on the date of grant. Our directors are considered employees under the provisions of SFAS 123R. Stock options have been granted to our directors for a 10-year term with a one year vesting period. There are 106,250 stock options outstanding and no stock options available for future grants under this plan. All stock issued under this plan were from treasury stock.

A five-for-four stock split was announced by our Board on June 6, 2006. In keeping with historical practices, we have adjusted the number of shares and the option prices to equitably adjust all outstanding stock options. Under SFAS 123R, the equitable adjustment of outstanding options to reflect a change in capitalization (such as a stock split) may require the recognition of incremental compensation expense if the adjustment is not determined to have been required by the actual terms of the equity incentive plan. The Directors' Plan and the 1995 Plan may be deemed to have been discretionary, rather than required by the actual terms of these plans. We therefore recognized additional stock-based compensation expense relating to the modification of approximately \$111,000 and \$142,000 in the first quarter of fiscal 2008 and 2007, respectively.

The fair value of the fiscal 2007 stock options was estimated on the date of grant using a Black-Scholes option valuation model. The assumptions used during the full fiscal 2007 were: volatility, 22.4%; risk free interest rate, 4.6%; expected life, 5.0 years; dividend rate, 2.8%. There were no stock options granted in the first quarter of fiscal 2008. The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant. The expected life (estimated period of time outstanding) of the options granted was estimated by reference to the vesting schedule, historical and future expected exercise behavior of employees and comparison with other reporting companies. Expected volatility was based on historical volatility for a period of five years, ending the day of grant, and calculated on a daily basis. The dividend rate is based on the actual dividend and share price on the grant date.

Changes in our stock options as of October 31, 2007 were as follows:

	Number of Shares (in thousands)	eighted Average Exercise Price	Weighted Average Remaining Contractual Term (Years)	In	Aggregate trinsic Value (in thousands)
Options outstanding, July 31, 2007	786	\$ 8.87			
Exercised	(67)	8.82		\$	636
Cancelled	(5)	9.43			
Options outstanding, October 31, 2007	714	\$ 8.87	4.8	\$	7,660
Options exercisable, October 31, 2007	487	\$ 8.87	4.4	\$	5,220

The amount of cash received from the exercise of stock options during the first quarter of fiscal 2008 was \$593,000 and the related tax benefit was \$158,000.

## Restricted Stock

Our 1995 Plan and 2006 Plan both provide for grants of restricted stock. The vesting schedule under the 1995 Plan has varied, but has generally been three years or less. Under the 2006 Plan, the grants issued so far have vesting periods between three and five years.

Included in our stock-based compensation expense in the first three months of fiscal 2008 and 2007 is \$83,000 and \$82,000, respectively, related to the unvested restricted stock granted in fiscal 2005 and the 90,000 shares of restricted stock granted in fiscal 2006. No shares of restricted stock were granted in the first three months of fiscal 2008.

There were no changes in our restricted stock outstanding during the first quarter of fiscal 2008.

	(shares in t	housand	s)
			ed Average Date Fair
<u>_</u> <u>F</u>	Restricted Shares		Value
Unvested restricted stock at July 31, 2007	76	\$	15.38
Unvested restricted stock at October 31, 2007	76	\$	15.38

#### 7. RECENTLY ADOPTED ACCOUNTING PROUNOUNCEMENT

We adopted FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes," ("FIN 48") on August 1, 2007. This interpretation clarifies the accounting for uncertainty in income taxes in accordance with SFAS No. 109, "Accounting for Income Taxes." The pronouncement provides a recognition threshold and measurement guidance for the financial statement recognition of a tax position taken or expected to be taken in a tax return. Under FIN 48, the impact of an uncertain income tax position on the income tax return must be recognized at the largest amount that is more-likely-than-not to be sustained upon audit by the relevant taxing authority. An uncertain income tax position will not be recognized if it has less than a 50% likelihood of being sustained. Additionally, FIN 48 provides guidance on derecognition, declassification, interest and penalties, accounting in interim periods, disclosure and transition.

As of August 1, 2007, we have recognized no material adjustments in the liability for unrecognized income tax benefits. As of the adoption date on August 1, 2007, we had approximately \$200,000 of unrecognized tax benefits, all of which would impact our effective tax rate if recognized. The amount of unrecognized tax benefits was not materially changed as of October 31, 2007.

We recognize interest and penalties related to uncertain tax positions in income tax expense. We have no material accrued interest expense or penalties related to unrecognized tax benefits.

We are subject to U.S. federal income tax as well as income tax in multiple state and foreign jurisdictions. Our federal income tax returns for the fiscal years ending July 31, 2004, through July 31, 2006, remain open for examination by the IRS. However, all U.S. federal income tax examinations for the fiscal years through July 31, 2005, have been effectively concluded. Foreign and U.S. state jurisdictions have statutes of limitations generally ranging from 3 to 5 years. The state impact of any federal income tax changes remains subject to examination by various states for a period of up to one year after formal notification to the states. There are no material open or unsettled federal, state, local or foreign income tax audits. We believe our accrual for tax liabilities is adequate for all open audit years. This assessment is based on estimates and assumptions that may involve judgments about future events. On the basis of present information, we do not anticipate the total unrecognized tax benefits will significantly change due to the settlement of audits or the expiration of statue of limitations in the next twelve months.

### 8. CHANGE IN ACCOUNTING FOR STRIPPING COSTS INCURRED DURING PRODUCTION

In March 2005, the Financial Accounting Standards Board ratified the consensus reached in EITF Issue No. 04-06 ("EITF Issue 04-06"), "Accounting for Stripping Costs Incurred during Production in the Mining Industry." The consensus was effective for the first fiscal period in the fiscal year beginning after December 15, 2005; therefore, we adopted the pronouncement at the beginning of fiscal 2007. The consensus on EITF Issue 04-06 calls for production stripping costs to be treated as a variable inventory production cost and to be included in cost of sales in the period they are incurred. We will continue to defer and amortize the pre-production overburden removal costs associated with opening a new mine.

Prior to this new pronouncement, we recorded these production stripping costs in a prepaid expense account and, as the usable sorbent material was mined, the prepaid overburden removal expense was amortized over the estimated available material. In accordance with the transition guidance provided by this new pronouncement, we wrote off the August 1, 2006 balance of our prepaid overburden removal expense account to opening retained earnings, with no charge to current earnings. The results for prior periods have not been restated. The cumulative effect adjustment reduced opening retained earnings by \$1,235,000, eliminated the \$1,686,000 balance of the prepaid overburden removal expense account and adjusted our tax accounts by \$451,000.

### 9. SUBSEQUENT EVENT

During the first quarter of fiscal 2008, we entered into an agreement to sell emission reduction credits we hold in the State of California to an unaffiliated third party. On November 1, 2007, the San Joaquin Valley Air Pollution Control District completed the transfer of ownership forms and releases, thereby consummating the sale. We will report a pre-tax gain in other income of approximately \$500,000 in the second quarter of fiscal 2008.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read together with the financial statements and the related notes included herein and our consolidated financial statements, accompanying notes and Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our Annual Report on Form 10-K for the year ended July 31, 2007. This discussion contains forward-looking statements that involve risks and uncertainties. Our actual results may differ materially from the results discussed in the forward-looking statements. Factors that might cause a difference include, but are not limited to, those discussed under "Forward-Looking Statements" and Item 1A (Risk Factors) of our Annual Report on Form 10-K for the fiscal year ended July 31, 2007.

#### **OVERVIEW**

We develop, manufacture and market sorbent products principally produced from clay minerals and, to a lesser extent, other sorbent materials. Our principal products include cat litter, industrial and automotive absorbents, bleaching clay and clarification aids, agricultural chemical carriers, animal health and nutrition and sports field products. Our products are sold to two primary customer groups, including customers who resell our products as originally produced to the end customer and those who use our products as part of their production process or use them as an ingredient in their final finished product. We have organized our management group to best support our customers' needs. As a result, we have two reportable segments, the Retail and Wholesale Products Group and the Business to Business Products Group.

#### **RESULTS OF OPERATIONS**

#### THREE MONTHS ENDED OCTOBER 31, 2007 COMPARED TO THREE MONTHS ENDED OCTOBER 31, 2006

Consolidated net sales for the three months ended October 31, 2007 were \$55,285,000, an increase of 6% from net sales of \$52,129,000 in the first quarter of fiscal 2007. Net income for the first quarter of fiscal 2008 was \$2,484,000, an increase of 51% from net income of \$1,647,000 in the first quarter of fiscal 2007. Diluted income per share for the first quarter of fiscal 2008 was \$0.35 versus \$0.24 diluted net income per share for the first quarter of fiscal 2007.

Net income for the first quarter of fiscal 2008 was positively impacted by price increases, slightly lower costs of fuel used in our production processes and company-wide efforts to reduce other costs. Sales volume increased in the Retail and Wholesale Products Group, which further contributed to overall profitability. Non-fuel manufacturing costs decreased for the quarter; however, freight costs were negatively impacted by higher diesel fuel prices and changes in our geographic distribution mix.

Net sales of the Business to Business Products Group for the first quarter of fiscal 2008 were \$16,917,000, an increase of \$32,000 from net sales of \$16,885,000 in the first quarter of fiscal 2007. Sales of bleaching earth were up 19% due to price increases and new business, which included applications in the biodiesel production industry. Sales of animal health and nutrition products also increased primarily due to price increases and 21% higher volume for our mycotoxin binder products. We have enhanced our efforts to advance these mycotoxin binder products in the global marketplace. Sports products experienced an 8% sales increase, largely attributable to strong sales of baseball products. Partially offsetting these increases were sales declines in agricultural chemical carriers and co-manufactured products. Agricultural chemical carrier sales decreased 34% due to lower volume. The decline reflects the continued market erosion due to growth of genetically modified seed and seed treatments. Our co-packaged traditional coarse cat litter net sales were down 2% in the first quarter of fiscal 2008.

The Business to Business Products Group's segment income increased 18% from \$3,398,000 in the first quarter of fiscal 2007 to \$4,001,000 in the first quarter of fiscal 2008. The net selling price was higher for most products in the Group in the first quarter of fiscal 2008 versus the first quarter of fiscal 2007. These price increases overcame the overall 6% lower volume for the Group, which was driven by the lower agricultural chemical carrier sales. Combined material, packaging and freight costs were held to approximately a 1% increase. Freight costs increased due to higher diesel fuel prices and a change in our customer geographical mix associated with new business; however, material costs declined due to successful programs to improve production efficiency and a small decline in the cost of fuel used in our production processes.

Net sales of the Retail and Wholesale Products Group for the first quarter of fiscal 2008 were \$38,368,000, an increase of \$3,124,000 from net sales of \$35,244,000 reported in the first quarter of fiscal 2007. Net sales of private label cat litter increased 45% due to higher volume and price increases. The higher volume is the result of new distribution and new customers. In contrast, branded cat litter sales declined 8% due to loss of distribution to one customer. Sales of clay-based industrial absorbents were also down 5% for the quarter due to lower volume.



The Retail and Wholesale Products Group's segment income increased 23% from \$3,549,000 in the first quarter of fiscal 2007 to \$4,350,000 in the first quarter of fiscal 2008. The Group's overall 6% increase in volume, higher selling prices and successful efforts to lower costs contributed to this increase. Combined material, packaging and freight costs were approximately 1% lower in the first quarter of fiscal 2008 compared to the first quarter of fiscal 2007. Similar to the Business to Business Products Group, the cost of fuel used in our production processes and material costs are lower, while freight costs have increased. In addition, procurement cost savings initiatives continue to provide packaging cost reductions for this Group.

Consolidated gross profit as a percentage of net sales for the first quarter of fiscal 2008 increased to 23% from 21% in the first quarter of fiscal 2007. Price increases and successful efforts to reduce costs and improve production efficiency have helped improve margins. Non-fuel manufacturing costs decreased 2%, which had a positive impact on gross profit. In particular, repair costs were lower in the first quarter of fiscal 2008. Further contributing to the improved gross profit was a 2% decrease in the cost of fuel used in the manufacturing process in the first quarter of fiscal 2008 compared to the first quarter of fiscal 2007.

Selling, general and administrative expenses as a percentage of net sales for the first quarter of fiscal 2008 were 16%, the same as the first quarter of fiscal 2007.

Interest expense was down \$43,000 for the first quarter of fiscal 2008 as compared to the same period in fiscal 2007 due to continued debt reduction. Interest income was up \$30,000 in the first quarter of fiscal 2008. Higher average investment balances provided additional interest income; however, lower interest rates reduced the potential interest income increase.

Our effective tax rate was 28% of pre-tax income in the first quarter of fiscal 2008 compared to 27% in the first quarter of fiscal 2007. The effective tax rate is up slightly based on the projected composition of our taxable income for fiscal 2008.

## FOREIGN OPERATIONS

Net sales by our foreign subsidiaries during the first quarter of fiscal 2008 were \$4,492,000 or 8% of total Company sales. This represents an increase of 5% from the first quarter of fiscal 2007, in which foreign subsidiary sales were \$4,298,000 or 8% of total Company sales. The increase in net sales was seen in both our Canadian and United Kingdom operations. Both operations' sales were up due to higher selling prices. For the first quarter of fiscal 2008, the foreign subsidiaries reported net income of \$323,000, an increase of \$352,000 from the \$29,000 net loss reported in the first quarter of fiscal 2007. The improved net income is primarily the result of the higher selling prices and lower material costs in Canada due to new material sourcing. Similar to our domestic operations, the Canadian subsidiary also experienced freight cost increases.

Identifiable assets of our foreign subsidiaries as of October 31, 2007 were \$10,251,000, compared to \$9,449,000 as of October 31, 2006. The increase was driven by increased cash and investments and increased accounts receivable corresponding to the increased sales.

## LIQUIDITY AND CAPITAL RESOURCES

Our principal capital requirements include funding working capital needs, the purchasing and upgrading of real estate, equipment and facilities, and investing in infrastructure and potential acquisitions. We principally have used cash generated from operations and, to the extent needed, issuance of debt securities and borrowings under our credit facilities to fund these requirements. Cash and cash equivalents decreased \$6,763,000 during the first quarter of fiscal 2008 to \$5,370,000 at October 31, 2007.

The following table sets forth certain elements of our unaudited condensed consolidated statements of cash flows (in thousands):

	Three M	onths En	ded
	October 31, 2007	Octo	ober 31, 2006
Net cash provided by operating activities	\$ 4	\$	2,039
Net cash (used in) provided by investing activities	(6,355	)	295
Net cash used in provided by financing activities	(5	)	(759)
Effect of exchange rate changes on cash and cash equivalents	(407	)	(55)
Net (decrease) increase in cash and cash equivalents	(6,763	)	1,520

#### Net cash provided by operating activities

Net cash provided by operations was \$4,000 for the three months ended October 31, 2007, compared to \$2,039,000 for the three months ended October 31, 2006. The decrease was due primarily to changes in working capital that offset the increase in net income. For the first three months of fiscal years 2008 and 2007, the primary components of working capital that impacted operating cash flows were as follows:

Accounts receivable, less allowance for doubtful accounts, decreased by \$354,000 in the first three months of fiscal 2008 versus a decrease of \$106,000 in the first three months of fiscal 2007. Accounts receivable was lower at the end of the first quarter in both fiscal years despite an increase in sales over the previous year's fourth quarter. The decrease in both years is due to timing of sales and collections and ongoing efforts to improve collection procedures.

Inventories increased \$2,299,000 in the first three months of fiscal 2008, versus an increase of \$250,000 in the same period in fiscal 2007. Inventories increased in the first three months of fiscal 2008 in an effort to build finished goods inventory to meet future demand of specific products and to level production. The increase in the first three months of fiscal 2007 was due to normal seasonality.

Other prepaid expenses increased \$654,000 in the first three months of fiscal 2008 versus an increase of \$442,000 in the first three months of fiscal 2007. The increase in both years is due primarily to the timing of insurance premium payments.

Accounts payable increased \$296,000 in the first three months of fiscal 2008 versus a decrease of \$1,034,000 in the same period in fiscal 2007. The increase in the first quarter of fiscal 2008 was due to normal fluctuations in the timing of payments. The decrease in the first quarter of fiscal 2007 was due to timing of payments and a decline in fuel costs.

Accrued expenses decreased \$2,606,000 in the first three months of fiscal 2008 versus a decrease of \$164,000 in the first three months of fiscal 2007. The decrease in both years was due to the payout of the prior fiscal year's discretionary bonus accrual and lower accrued fuel expense due to lower costs of fuel used in production. For the first three months of fiscal 2008, this decrease was partially offset by a higher freight expense accrual due to higher freight costs and the timing of shipments at quarter-end.

#### Net cash (used in) provided by investing activities

Cash used in investing activities was \$6,355,000 in the first three months of fiscal 2008 compared to cash provided by investing activities of \$295,000 in the first three months of fiscal 2007. In the first three months of fiscal 2008, more cash was used for purchases of Treasury securities as compared to the first three months of fiscal 2007. Purchases and dispositions of Treasury securities in both periods are also subject to variations in the timing of investment maturities. Capital expenditures were \$2,147,000 in the first three months of fiscal 2008 compared to \$2,352,000 in the same period of fiscal 2007.

#### Net cash used in financing activities

Cash used in financing activities was \$5,000 in the first three months of fiscal 2008 compared to \$759,000 in the first three months of fiscal 2007. Dividend payments were \$834,000 in the first three months of fiscal 2008, compared to \$754,000 in the first three months of fiscal 2007 due to a dividend increase. Conversely, higher stock options exercise activity in the first three months of fiscal 2008 provided \$593,000 from the issuance of common stock compared to \$29,000 for the same period in fiscal 2007. The increase in stock option exercises also provided an excess tax benefit of \$158,000 in the first quarter of fiscal 2008 compared to \$1,000 in the same period of fiscal 2007.

#### Other

Total cash and investment balances held by our foreign subsidiaries at October 31, 2007 and 2006 were \$1,016,000 and \$561,000, respectively. Our foreign subsidiaries' investment balances increased due to higher net income.

As part of our normal course of business, we guarantee certain debts and trade payables of our wholly owned subsidiaries. These arrangements are made at the request of the subsidiaries' creditors because separate financial statements are not distributed for the wholly owned subsidiaries. As of October 31, 2007, the value of these guarantees was \$22,000 of lease liabilities and \$2,500,000 of long-term debt.



On January 27, 2006, we entered into a \$15,000,000 unsecured revolving credit agreement with Harris N.A. ("Harris") that is effective until January 27, 2009. The credit agreement provides that we may select a variable rate based on either Harris' prime rate or a LIBOR-based rate, plus a margin which varies depending on our debt to earnings ratio, or a fixed rate as agreed between us and Harris. At October 31, 2007, the variable rates would have been 7.8% for the Harris' prime-based rate or 5.8% for the LIBOR-based rate. At October 31, 2006, the variable rates would have been 8.3% for the Harris' prime-based rate or 6.3% for the LIBOR-based rate. The credit agreement contains restrictive covenants that, among other things and under various conditions (including a limitation on capital expenditures), limit our ability to incur additional indebtedness or to dispose of assets. The agreement also requires us to maintain a minimum fixed coverage ratio and a minimum consolidated net worth. As of October 31, 2007 and 2006, we had \$15,000,000 available under this credit facility and we were in compliance with its covenants.

We believe that cash flow from operations, availability under our revolving credit facility and current cash and investment balances will provide adequate cash funds for foreseeable working capital needs, capital expenditures at existing facilities and debt service obligations for at least the next 12 months. Our ability to fund operations, to make planned capital expenditures, to make scheduled debt payments and to remain in compliance with all of the financial covenants under debt agreements, including, but not limited to, the credit agreement, depends on our future operating performance, which, in turn, is subject to prevailing economic conditions and to financial, business and other factors. The timing and size of any new business ventures or acquisitions that we complete may also impact the cash requirements.

Our capital requirements are subject to change as business conditions warrant and opportunities arise. The tables in the following subsection summarize our contractual obligations and commercial commitments at October 31, 2007 for the time frames indicated.

### **CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS**

			Payr	nei	its Due by Pe	riod	l		
		L	ess Than 1						
Contractual Obligations	Total		Year		1 - 3 Years	4	l - 5 Years	Af	ter 5 Years
Long-Term Debt	\$ 31,080,000	\$	8,080,000	\$	6,200,000	\$	7,900,000	\$	8,900,000
Interest on Long-Term Debt	6,809,000		1,758,000		2,601,000		1,700,000		750,000
Operating Leases	10,789,000		1,872,000		2,648,000		1,813,000		4,456,000
Unconditional Purchase Obligations	 5,952,000		5,952,000		_		_		_
Total Contractual Cash Obligations	\$ 54,630,000	\$	17,662,000	\$	11,449,000	\$	11,413,000	\$	14,106,000

We are not required to make a contribution to our defined benefit pension plan in fiscal 2008. We have not presented this obligation for future years in the table above because the funding requirement can vary from year to year based on changes in the fair value of plan assets and actuarial assumptions.

The unconditional purchase obligations represent forward purchase contracts we have entered into for a portion of our natural gas fuel needs for fiscal 2008. As of October 31, 2007, the remaining purchase obligation for fiscal 2008 was \$5,952,000 for 670,000 MMBtu. These contracts were entered into in the normal course of business and no contracts were entered into for speculative purposes.

	Amount of Commitment Expiration Per Period									
			L	ess Than 1						
Other Commercial Commitments		Total		Year		1 - 3 Years	4	4 - 5 Years	After 5 Ye	ears
Standby Letters of Credit	\$	253,000	\$	253,000	\$	—	\$		\$	_
Other Commercial Commitments		27,280,000		27,280,000				_		_
Total Commercial Commitments	\$	27,533,000	\$	27,533,000	\$		\$		\$	

### **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

This discussion and analysis of financial condition and results of operations is based on our unaudited condensed consolidated financial statements, which have been prepared in conformity with accounting principles generally accepted in the United States. The preparation of these financial statements requires the use of estimates and assumptions related to the reporting of assets, liabilities, revenues, expenses and related disclosures. In preparing these financial statements, we have made our best estimates and judgments of certain amounts included in the financial statements. Estimates are revised periodically. Actual results could differ from these estimates.

See the information concerning our critical accounting policies included under Management's Discussion of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the fiscal year ended July 31, 2007 filed with the Securities and Exchange Commission, which is incorporated by reference in this Form 10-Q. For additional information on our adoption of FIN 48, see Note 7 of the notes to unaudited consolidated condensed financial statements in this Quarterly Report on Form 10-Q.

## **RECENTLY ISSUED ACCOUNTING STANDARDS**

In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 157, "Fair Value Measurements". This Statement defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles and expands disclosures about fair value measurements. We will adopt the provisions of this Statement as of August 1, 2008. We are currently evaluating the impact of adopting SFAS No. 157 on our consolidated financial statements.

In February 2007, FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities". This Statement permits entities to choose to measure many financial instruments and certain other items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value option has been elected will be reported in earnings at each subsequent reporting date. The Statement also establishes presentation and disclosure requirements relating to items measured at fair value. The provisions of this Statement are to be applied prospectively and we will adopt this Statement as of August 1, 2008. We are currently evaluating the impact of adoption of SFAS No. 159 on our consolidated financial statements.

In August 2006, President Bush signed into law The Pension Protection Act of 2006, which will affect the manner in which we administer our defined benefit pension plan. This legislation requires, among other things, one set of funding rules for determining minimum required contributions to defined benefit plans based on a comparison of the plan's assets to the plan's liabilities, higher premium payments to the Pension Benefit Guaranty Corporation by sponsors of defined benefit plans, plan document amendments and additional plan disclosures in regulatory filings and to plan participants. This legislation will be effective for plan years beginning after December 31, 2007, with certain transition rules for 2008 through 2010. We are currently assessing the impact that it may have on our consolidated financial statements.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to interest rate risk and employ policies and procedures to manage our exposure to changes in the market risk of our cash equivalents and short-term investments. We had two interest rate swap agreements as of October 31, 2007. We believe that the market risk arising from holding our financial instruments is not material.

We are exposed to currency risk as it relates to certain accounts receivables and from our foreign operations. We believe that the currency risk is immaterial to the overall presentation of the financial statements.

We are exposed to regulatory risk in the fluid purification and agricultural markets, principally as a result of the risk of increasing regulation of the food chain in the United States and Europe. We actively monitor developments in this area, both directly and through trade organizations of which we are a member.

We are exposed to commodity price risk with respect to natural gas. We have contracted for a portion of our fuel needs for fiscal 2008 using forward purchase contracts to manage the volatility in fuel prices related to this exposure. The weighted average cost of the fiscal 2008 contracts has been estimated to be approximately 5% higher than the contracts for fiscal 2007. All contracts were entered into during the normal course of business and no contracts were entered into for speculative purposes.

The tables below provide information about our natural gas purchase contracts, which are sensitive to changes in commodity prices, specifically natural gas prices. For the purchase contracts, the table presents the notional amounts in MMBtu's, the weighted average contract prices, and the total dollar contract amount, which will mature by July 31, 2008. The Fair Value was determined using the "Most Recent Settle" price for the "Henry Hub Natural Gas" option contract prices as listed by the New York Mercantile Exchange on November 28, 2007.

Commodity P	Price Sensitivity		
Natural Gas F	uture Contracts		
For the Year End	ding July 31, 200	8	
	Expected	l 2008 Maturity	 Fair Value
Natural Gas Future Volumes (MMBtu)		930,000	_
Weighted Average Price (Per MMBtu)	\$	8.67	_
Contract Amount (\$ U.S., in thousands)	\$	8.059.4	\$ 6.528.7

Factors that could influence the fair value of the natural gas contracts, include, but are not limited to, the creditworthiness of our natural gas suppliers, the overall general economy, developments in world events, and the general demand for natural gas by the manufacturing sector, seasonality and the weather patterns throughout the United States and the world. Some of these same events have allowed us to mitigate the impact of the natural gas contracts by the continued, and in some cases expanded, use of recycled oil in our manufacturing processes. Accurate estimates of the impact that these contracts may have on our fiscal 2008 financial results are difficult to make due to the inherent uncertainty of future fluctuations in option contract prices in the natural gas options market.

### **ITEM 4. CONTROLS AND PROCEDURES**

# **Evaluation of Disclosure Controls and Procedures**

Management conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this Form 10-Q. The controls evaluation was conducted under the supervision and with the participation of management, including our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"). Based upon the controls evaluation, our CEO and CFO have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified by the SEC, and that material information relating to us and our consolidated subsidiaries is made known to management, including the CEO and CFO, during the period when our periodic reports are being prepared.

#### **Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting that occurred during the fiscal quarter ended October 31, 2007 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### Inherent Limitations on Effectiveness of Controls

Our management, including the CEO and CFO, do not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

## PART II - OTHER INFORMATION

Items 1, 2, 3, 4 and 5 of this Part II are either inapplicable or are answered in the negative and are omitted pursuant to the instructions to Part II.

## **ITEM 1A. RISK FACTORS**

For information regarding Risk Factors, please refer to Item 1A in our Annual Report on Form 10-K for the year ended July 31, 2007. There have been no material changes in risk factors since July 31, 2007.

## **ITEM 6. EXHIBITS**

## (a) **EXHIBITS:**

Exhibit No.	Description	SEC Document Reference
10.1	Second Amendment, dated as of October 15, 2007, to Memorandum of Agreement #1450 "Fresh Step" <sup>TM</sup> dated as of March 12, 2001.	Filed herewith. Confidential treatment of certain portions of this exhibit has been requested.
11	Statement re: Computation of Earnings per Share.	Filed herewith.
31	Certifications pursuant to Rule 13a - 14(a).	Filed herewith.
32	Certifications pursuant to Section 1350 of the Sarbanes-Oxley Act of 2002.	Furnished herewith.
	21	

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

OIL-DRI CORPORATION OF AMERICA (Registrant)

BY /s/ Andrew N. Peterson

> Andrew N. Peterson Vice President and Chief Financial Officer

BY /s/ Daniel S. Jaffee

> Daniel S. Jaffee President and Chief Executive Officer

Dated: December 7, 2007

# EXHIBITS

Ext	nibit No.	Description
	10.1	Second Amendment, dated as of October 15, 2007, to Memorandum of Agreement #1450 "Fresh Step" <sup>TM</sup> dated as of March 12, 2001. Confidential treatment of certain portions of this exhibit has been requested.
	11	Statement re: Computation of Earnings per Share.
	31	Certifications pursuant to Rule 13a - 14(a).
	32	Certifications pursuant to Section 1350 of the Sarbanes-Oxley Act of 2002.
Note:		ders may receive copies of the above listed exhibits, without fee, by written request to Investor Relations, Oil-Dri Corporation of America, h Michigan Avenue, Suite 400, Chicago, Illinois 60611-4213.
		23

## CONFIDENTIAL TREATMENT HAS BEEN REQUESTED FOR PORTIONS OF THIS DOCUMENT. THE REDACTED MATERIAL IS INDICATED IN THIS DOCUMENT WITH BRACKETED DOUBLE ASTERISKS ([\*\*]) AND HAS BEEN FILED SEPARATELY WITH THE SECURITIES AND EXCHANGE COMMISSION PURSUANT TO A REQUEST FOR CONFIDENTIAL TREATMENT.

### SECOND AMENDMENT TO MOA 1450

### PROJECT SNOWDROP EQUIPMENT AMORTIZATION AGREEMENT

BETWEEN A & M PRODUCTS MANUFACTURING COMPANY, 1221 Broadway, Oakland, California 94612, hereinafter "**BUYER**" and Oil-Dri Corporation of America, 410 N. Michigan Avenue, Chicago, Illinois, 60611, hereinafter "**SELLER**."

WHEREAS, Seller will be purchasing certain machinery and equipment ("**Equipment**" unless specified otherwise) on behalf of the Buyer as described in Section A below in order to implement Project Snow Drop for Buyer's Fresh Step coarse product; and

WHEREAS, Seller is producing Products, as that term is defined in the Memorandum of Agreement No. 1450 between Buyer and Seller dated March 12, 2001 and as amended by the First Amendment to Memorandum of Agreement No. 1450 dated December 13, 2002 (as so amended, the "**MOA Agreement**"), for the Buyer at Seller's plant in Ochlocknee, Georgia (the "**Plant**") pursuant to the MOA Agreement, and whereas, it is in the parties' mutual best interests to utilize the Equipment in the production of said Product for the Buyer; the parties hereby agree as follows:

<u>General Description of the Equipment</u>. The List of Equipment associated with this agreement are listed in the attached Equipment List (hereinafter "**Attachment I**"). The List of Equipment is comprised of two types of equipment hereby referred to as "Class A" and "Class B." Class A equipment consist of equipment either 1) needed for the project and replacing or upgrading the Seller's existing plant capability or 2) needed for the project and part of the Seller's plant infrastructure, or 3) Seller's previously owned equipment. Class B is equipment needed specifically for the project that does not fit into Class A. Attachment I may be adjusted from time to time by Buyer and Seller during the course of construction and in any event will be finalized no later than the start of commercial production.

- A. Installation and Removal of Equipment.
  - (1) Seller will install and procure the Equipment under Buyer's supervision.
  - (2) Buyer may remove any portion or all of the Equipment identified as Class B on Attachment I on demand at its cost; provided, however, that Buyer will take reasonable steps to avoid disruption of Seller's normal production of the Product and provided that Buyer will repair any damage directly caused by removal of the Equipment. Upon termination for any reason of the MOA Agreement, Buyer will remove all Class B Equipment from the Plant at Buyer's expense within thirty (30) days of the date of termination. Any Equipment remaining at the Plant after the expiration of said period will be deemed abandoned by Buyer (hereinafter "Abandonment") unless an agreement to the contrary is reached between the parties.

- (3) In the event of Abandonment of any portion or all of the Equipment, Seller, at its sole option, may remove the abandoned Equipment at Seller's sole expense and dispose of the abandoned Equipment in any way Seller sees fit, or retain the abandoned Equipment. If Seller retains the abandoned Equipment, Seller will have free and unencumbered title to the abandoned Equipment. Buyer will not be liable for any damage caused by Seller's removal of the abandoned Equipment.
- B. <u>No Liens</u>. Seller represents and warrants that it is the sole beneficial owner of the Plant and will retain the Class B Equipment there at all times. Seller also represents and warrants that it will keep the Class B Equipment free of any liens and/or encumbrances arising out of any work performed, materials furnished, or obligations incurred by Seller and will remove any such liens within thirty (30) days after they are filed.
- C. <u>Maintenance of Equipment</u>. Buyer and Seller will agree to the attached maintenance schedule and obligations (**"Attachment II"**) no later than the start up production on the Equipment. Attachment II may be amended by agreement between Buyer and Sell from time to time in writing. Notwithstanding the commitments in the schedule, Seller will perform all maintenance and repairs on all Equipment. With respect to Class B Equipment, Buyer shall be responsible for all costs. Seller shall invoice Buyer monthly for such costs. For any major repairs (over \$[\*\*]), Seller shall make reasonable efforts to obtain Buyer's written prior approval for such expenses, provided that obtaining such approval will not impact Seller's operations. Buyer will not be responsible for major repairs caused by Seller's negligence or misuse, including Seller's failure to perform routine maintenance, which shall remain the liability of Seller. Seller will maintain records of routine maintenance for the Equipment. With respect to Class A Equipment, Seller shall assume all costs of repair and maintenance.
- D. <u>Insurance</u>. Seller will, at its cost, maintain fire, lightning, tornado and extended coverage insurance with limits of at least [\*\*] (\$[\*\*]) on the Equipment while at the Plant. Such insurance will provide protection from, among other things, fire and the usual perils covered by all risk insurance coverage, including sprinkler leakage. The insurance will name Buyer as an additional insured.
- E. <u>Use of Equipment</u>. With respect to Class B Equipment and except where Buyer will have otherwise agreed in writing, Seller will not:
  - (1) Remove the Equipment from the Plant;
  - (2) Lease, assign, mortgage, encumber or otherwise dispose of the Equipment;
  - (3) Remove, alter or deface the Equipment number or inscription or permit the same;
  - (4) Add to, subtract from, change or alter any mechanism on the Equipment or permit the same, except
    - a. Add safety or environmental compliance devices if removable without injury to the Equipment and which do not interfere with the operation of its mechanism; or
    - b. Replace or repair parts and perform maintenance as required by this Equipment Amortization Agreement.
    - c. As required by a governmental body or regulatory action.

(5) Use the Equipment to produce anything for any third party or for Seller's own use, except for production of Product for Buyer.

With respect to Class A Equipment, Seller will not have any of the restrictions above, however, Seller shall be responsible for maintaining the equipment (or replacement equipment) in such a way as to not impact Seller's production of Buyer's Product requirements.

- F. <u>Inspection</u>. Upon reasonable notice, Buyer's authorized representatives and employees will be permitted access to Seller's plants and facilities during reasonable business hours during the Term to inspect the Equipment and to take a physical inventory of such Equipment. Seller's records relating to routine maintenance for the Equipment will be available to Buyer for inspection upon request.
- G. <u>Title</u>.
  - (1) Title to the Equipment will remain with Seller. All tools, special dies, molds, patterns, jigs, specifications, drawings, instructions and other property furnished to Seller by Buyer, or specifically paid for by Buyer, for use with the Equipment to make the Product, will be and remain the property of Buyer, will be subject to removal at any time, upon Buyer's demand and will be used only in filling orders from Buyer or its nominee. Seller assumes all liability for loss or damage of such property.
  - (2) With respect to any Equipment, any modifications that Seller, including its officers or employees, conceive, make or develop and implement and/or execute in the course of this Equipment Amortization Agreement relating to the Equipment which might impact the production of Buyer's Product will be the sole and exclusive property of Seller, and Seller will promptly disclose all such modifications to Buyer.
  - (3) At Buyer's request, title and ownership of some or all Class B Equipment, including any modifications as addressed in Section H (2), will be transferred to Buyer for a payment of \$100, provided that such equipment is no longer needed for production of Buyer's product requirements. Should title pass from Seller to Buyer, Buyer will remove such equipment from Seller's facilities in accordance with Section A (2) above.
- H. Indemnity. While the Equipment is located at Seller's Plant, Seller will indemnify, defend, and hold harmless the Buyer, and any corporation controlling, controlled by or under common control with Buyer, of, from and against any loss, damages, claims, liabilities, costs and expenses, including without limitation attorneys' fees (collectively, "Claims"), arising out of or resulting from use of the Equipment or from any act or omission by Seller, its agents or subcontractors, attributable to bodily injury to, or death of, any person or damage to or destruction of any property, whether belonging to Buyer or to another, excepting only damages to the extent caused solely (except where prohibited by local law) by Buyer's negligence. This section will survive the termination of the MOA Agreement and/or this Equipment Amortization Agreement
- I. <u>Entire Agreement, Modifications</u>. This Equipment Amortization Agreement supplements and amends the MOA Agreement, which remains in full force and effect; and except as supplemented and amended by the express written terms of this Equipment Amortization Agreement, the MOA Agreement remains unchanged. This Equipment Amortization Agreement (together with the MOA Agreement) constitutes the entire understanding between the parties as to the Equipment. This Equipment Amortization Agreement may be modified only by an agreement in writing.

- J. <u>Taxes</u>. With respect to Class B Equipment, Buyer will reimburse Seller for all sales, use and similar taxes that may be assessed against the Equipment while located at the Plant, except for taxes based on Seller's net income and real property taxes. Seller agrees to file all appropriate property taxes.
- K. Amortization.
  - (1) Buyer will reimburse Seller for the purchase cost of the Equipment in 36 monthly payments. The estimated cost of the Equipment is \$[\*\*]; however, Buyer and Seller will agree on the actual cost of the Equipment no later than 120 days after the start of commercial production.
  - (2) Buyer's payments to Seller will include a [\*\*]% Equipment Purchase and Handling Charge, and a [\*\*]% Financing Charge. Seller agrees to rebate the Finance Charges to Buyer based upon an annual reconciliation of the tonnage volume increase versus Calendar Year 2007 Fresh Step Regular volume. Attachment III details an example of the Amortization of Capital, Purchase and Handling, Financing and Rebate calculation. Buyer's obligation to pay Seller Equipment Purchase and Handling Charge and Financing will terminate after the final Equipment payment is made for month 36.
  - (3) Seller will begin billing Buyer for the Capital, Purchase and Handling Charge and Financing Charge monthly commencing at month end following the start of commercial production. The charges will be based on the estimated equipment cost as listed above. Upon agreement of the actual equipment cost, Seller will correct the Buyers charges at the following month end.
  - (4) The Seller will rebate Buyer a maximum of 100% of the Financing Charges for the prior twelve (12) month period provided that Buyer's volume increases by [\*\*] percent ([\*\*]%) or more over the base volume. The Seller will rebate Buyer on a pro rata basis for volume increases of less than twelve percent over the base volume for the prior twelve (12) month period. Buyer and Seller agree that the base volume, for which increases will be measured, will be based on shipments from Seller's Ochlocknee, GA facility and will be agreed upon no later than January 31, 2008.
  - (5) Seller will present the volume rebate calculation to Buyer no later than 30 days following the twelfth (12), twenty-forth (24) and thirty-sixth (36) full month of commercial production and will issue a check for any rebate due to Buyer no later than 60 days after the twelfth (12), twenty-forth (24) and thirty-sixth (36) full month of commercial production. Seller's obligation to pay volume rebate will terminate after the final rebate calculation is made and any applicable check issued after month 36.
  - (6) In the event that the MOA Agreement is terminated, Buyer will pay Seller the remaining unamortized equipment cost amount within in 90 days of the termination effective date.

IN WITNESS WHEREOF, Buyer and Seller have executed this Equipment Amortization Agreement as of the date first written above.

BUYER: A & M PRODUCTS MANUFACTURING COMPANY, a Delaware corporation

By: /s/ David Matthews

Name: David Matthews Title: Director Contract manufacturing

Attachment I - Equipment List Attachment II - Equipment Maintenance Schedule Attachment III - Capital Amortization, Purchase and Handling Charge and Volume Rebate Example

SELLER: Oil-Dri Corporation of America, a Delaware corporation

By: /s/ Jeffrey M. Libert

Name: Title: VP, Finance

Jeffrey M. Libert

### Attachment I - Second Amendment to MOA 1450 Equipment List

## Class A

- 1. Utility Modifications
  - A. Plant Water any piping modifications or connections made to the plant water supply. This includes the proposed water storage tank.
  - B. Plant Compressed Air any piping or modifications made to the plant compressed air system.
  - C. Plant Electrical Power any power or circuit breaker panels which are connected to the plant power system
  - D. Waste disposal any piping, valves or pumps which empty into the waste water holding tank.
- 2. The [\*\*].
- 3. Relocation or modifications [\*\*].
- 4. The replacement [\*\*].
- 5. Building modifications.

## **Class B**

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# Attachment II - Second Amendment to MOA 1450 Equipment Maintenance Agreement

To be agreed upon no later than the start of commercial production per Section C of this agreement

# Attachment III - Second Amendment to MOA 1450

## Capital Amortization, Purchase and Handling Charge and Volume Rebate Example Only

Capital Cost Admin Fee Percent	\$[**] [**]%	Estimated Base (Actual volume TBD) Estimated Guaranteed Volume		[**] [**]		
			Assumed			
Cost of Capital	[**]%		Volumes	Incremental	Guaranteed	% Achieved
		Year 1	[**]	[**]	[**]	[**]%
		Year 2	[**]	[**]	[**]	[**]%
		Year 3	[**]	[**]	[**]	[**]%

							Volume Rebate of Clx Pays OD-	Interest
	Capital			Capital	Cumulative			
Month	Balance	Admin Fee	Interest	Reimb		Year	Capital, Admin	OD Pays
		AuminiFee	Interest	Kellild	Interest		& Interest	Clorox
0	\$[**]	<b>ወ</b> ር ዓ. ዓ. ጋ	<b>ተ</b> [ቀቀ]	ሰርቀቀጋ	ወር ቀዳገ		ሰር ተዋጋ	
1	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
2	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
3	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
4	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	0	\$[**]	
5	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	n	\$[**]	
6	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	е	\$[**]	
7	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
8	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
9	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
10	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
11	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
12	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	\$[**
13	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]			
14	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
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						Т		
17	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	W	\$[**]	
18	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	0	\$[**]	
19	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
20	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
21	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
22	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
23	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
24	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	\$[**
25	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	Т	\$[**]	
26	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	h	\$[**]	
27	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	r	\$[**]	
28	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	e	\$[**]	
29	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
30	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	е	\$[**]	
31	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
32	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]		\$[**]	
33	\$[**]	\$[**]	\$[**]	\$[**]	φ[ ] \$[**]		\$[**]	

34	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	
35	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	
36	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]	\$[**]
		\$[**]	\$[**]	\$[**]		\$[**]	\$[**]

## OIL-DRI CORPORATION OF AMERICA AND SUBSIDIARIES Computation of Earnings Per Share (in thousands except for per share amounts)

	Т	hree Moi Octol	 
	200	7	2006
Net income available to stockholders (numerator)	\$	2,484	\$ 1,647
Shares Calculation (denominator)			
Average shares outstanding - Basic Common		5,004	4,852
Average shares outstanding - Basic Class B Common		1,840	1,804
Effect of Dilutive Securities: Potential Common Stock relating			
to stock options		301	 257
Average shares outstanding - Assuming dilution		7,145	 6,913
Net Income Per Share: Basic Common	\$	0.38	\$ 0.27
Net Income Per Share: Basic Class B Common	\$	0.31	\$ 0.20
Diluted	\$	0.35	\$ 0.24

### CERTIFICATIONS PURSUANT TO RULE 13A -14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED Certification of Principal Executive Officer (Section 302 of the Sarbanes-Oxley Act of 2002)

- I. I, Daniel S. Jaffee, certify that:
  - 1. I have reviewed this quarterly report on Form 10-Q of Oil-Dri Corporation of America (the "registrant");
  - 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
  - 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
  - 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the registrant and have:
    - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
    - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
    - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
    - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
  - 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
    - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
    - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
- Date: December 7, 2007

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By:	/s/ Daniel S. Jaffee	
	Daniel S. Jaffee	
	President and Chief Executive Officer	

## Certification of Principal Financial Officer (Section 302 of the Sarbanes-Oxley Act of 2002)

- I. I, Andrew N. Peterson, certify that:
  - 1. I have reviewed this quarterly report on Form 10-Q of Oil-Dri Corporation of America (the "registrant");
  - 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
  - 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
  - 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
    - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
    - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
    - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
    - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
  - 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
    - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
    - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
- Date: December 7, 2007

By:	/s/ Andrew N. Peterson
	Andrew N. Peterson
	Vice President and Chief Financial Officer

### CERTIFICATIONS PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO THE SARBANES-OXLEY ACT OF 2002 CERTIFICATION

## Certification

Pursuant to 18 U.S.C. Section 1350, the undersigned officer of Oil-Dri Corporation of America (the "Company") hereby certifies that to the best of my knowledge the Company's Quarterly Report on Form 10-Q for the quarter ended October 31, 2007 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company.

Dated: December 7, 2007

/s/ Daniel S. Jaffee

Name: Daniel S. Jaffee Title: President and Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to Oil-Dri Corporation of America and will be retained by Oil-Dri Corporation of America and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification is being furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Section 1350, Chapter 63 of Title 18, United States Code) and is not being filed as part of the Report or as a separate disclosure document.

#### Certification

Pursuant to 18 U.S.C. Section 1350, the undersigned officer of Oil-Dri Corporation of America (the "Company") hereby certifies that to the best of my knowledge the Company's Quarterly Report on Form 10-Q for the quarter ended October 31, 2007 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company.

Dated: December 7, 2007

/s/ Andrew N. Peterson

Name: Andrew N. Peterson Title: Vice President and Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to Oil-Dri Corporation of America and will be retained by Oil-Dri Corporation of America and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification is being furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Section 1350, Chapter 63 of Title 18, United States Code) and is not being filed as part of the Report or as a separate disclosure document.